EFFECTIVE CARE
FOR HIGH NEED PATIENTS

OPPORTUNITIES FOR IMPROVING OUTCOMES, VALUE, AND HEALTH

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NATIONAL ACADEMY OF MEDICINE

"Knowing is not enough; we must apply.
Willing is not enough; we must do."

—GOETHE

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PREFACE

The National Academy of Medicine's Leadership Consortium for a Value &
Science-Driven Health System provides a trusted venue for national leaders in health and health care to work cooperatively toward effective, innovative care that consistently adds value to patients and society. Consortium members are leaders from stakeholder communities brought together by their common commitment to steward advances in science, value, and culture necessary for health system that continuously learns and improves in fostering healthier people.

It has been known for some time that a small percentage of patients with complex health and social needs use a disproportionate share of medical care signi cant cost to them, the healthcare system, and broader society. There is also substantial evidence that the standard of care provided to these individuals, while

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Boxes

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ACRONYMS AND ABBREVIATIONS

ACE

MEPS   Medical Expenditure Panel Survey
MIND   Maximizing Independence at Home
at Home

NAM   National Academy of Medicine

OECD   Organisation for Economic Co-operation and Development

PAC

SUMMARY

Today, 1 percent of patients account for more than 20 percent of health care expenditures, and 5 percent account for nearly half of the nation's spending on health care (Figure S-1) (Mitchell, 2016). Improving care management for this population while balancing quality and associated costs is at the forefront of national health care goals, and reaching this particular goal will require active involvement of a broad range of stakeholders at multiple levels. To advance insights and perspectives on how to better manage the care of this population and to stimulate actions on opportunities for improving outcomes and reducing the costs of health care, the National Academy of Medicine (NAM), through its Leadership Consortium for a Value & Science-Driven Health System (the Leadership Consortium), in partnership with the Harvard T.H. Chan School of Public Health (HSPH), the Bipartisan Policy Center (BPC), The Commonwealth Fund, and the Peterson Center on Healthcare—which funded this initiative—has undertaken a collaborative assessment on strategies for better serving high-need patients.

FIGURE S-1 | Distribution of personal health care spending in the US civilian noninstitutionalized population, 2014.
SOURCE: Dzau et al., 2017.

The NAM was tasked with bringing together experts and stakeholders over the course of three workshops held between July 2015 and October 2016 to consider and re ect upon the key issues for improving care for high-need patients and summarizing the presentations, discussions, and literature for publication. This publication reports and re ects on the following issues: (1) key character

reduce costs for this population. Rather, it will also be necessary to address a
individual's functional, social, and behavioral needs, largely through the provi
sion of social and community services that today are not typically the province
of health care delivery systems (Blumenthal et al., 2016).

Understanding how to effectively care for high-need patients requires knowing
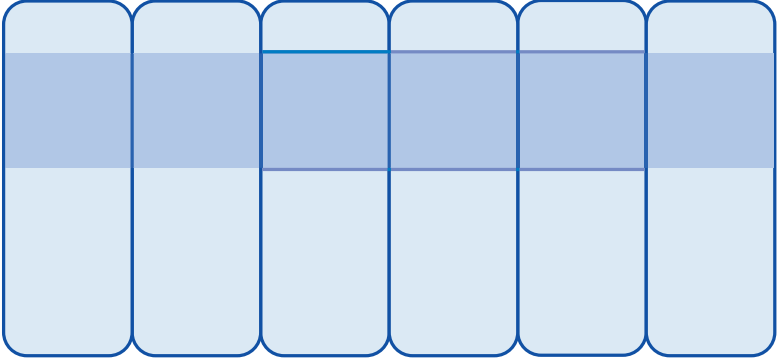
While this starter taxonomy is useful, additional work is needed to develop an ideal taxonomy that presents holistic guidance on how care and nite resources should be targeted and delivered to improve the health of high-need individu

BOX S–1

Care and Condition Attributes of Successful Care Models

- Assessment. Multidimensional (medical, functional, and social) patient assessment
- Targeting. Targeting those most likely to bene t
- Planning. Evidence-based care planning
- Alignment. Care match with patient goals and functional needs
- Training. Patient and care partner engagement, education, and coaching
- Communication. Coordination and communication among and between patient and care team
- Monitoring. Proactive tracking of the health status and adherence to care plans
- Continuity. Seamless transitions across time and settings

SOURCES: (Anderson et al., 2015; Bodenheimer and Berry-Millett, 2009; Boult and Wieland, 2010; Brown et al., 2012; McCarthy et al., 2015; Nelson, 2012)

BOX S–2

Delivery Features of Successful Care Models

- Teamwork. Multidisciplinary care teams with a single, trained care coordina tor as the communication hub and leader
- Coordination. Extensive outreach and interaction among patient, care coor dinator, and care team, with an emphasis on face-to-face encounters among all parties and collocation of teams
- Responsiveness. Speedy provider responsiveness to patients and 24/7 availability
- Feedback. Timely clinician feedback and data for remote patient monitoring
- Medication management. Careful medication management and reconcili ation, particularly in the home setting
- Outreach. The extension of care to the community and home
- Integration. Linkage to social services
- Follow-up

A number of barriers currently preve833.5(r)-28.,57 a3.9(3(d.8(1y11 7))-25)1(n)n<</

- Establishing a small set of proven quality measures appropriate for assessing outcomes, including return on investment, and continuously improving programs for high-need individuals; and
- Creating road maps and tools to help organizations adopt models of care suitable for their particular patient populations.

   While each stakeholder sector individually may impact a patient's life, a community, or even a regional health delivery system, one of the most expensive and challenging populations for the current health care system will remain underserved until there is a uni ed effort—rather than small, incremental steps—to improve care for the nation's high-need patients and to reduce the cost of delivering that care.

Abrams, M. 2016 Matching patients to tailored care models: a strategy to enhance improve outcomes, and curb costs. Presentation at the ﬁew Models p5(e)-r.e

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Dale, S. B., A. Ghosh, D. N. Peikes, T. J. Day, F. B. Yoo... B. T Crau(s)-6.2(h)-6

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INTRODUCTION AND OVERVIEW

The exceptionally high expenditures associated with providing care for a relatively small but growing number of individuals with signi cant medical needs disproportionately drive the escalating cost of medical care in the United States. This population of high-need individuals includes an increasingly hetero geneous group of people with multiple chronic diseases, members of an aging population, and patients with varying levels of medical, functional, social, and behavioral complexity. Today, 1 percent of patients account for more than 20 percent of health care expenditures, and 5 percent a(d em [(2(s)-4.4(5(n)-1I(r)-4

- How do utilization patterns differ between these segments and within the segments?
- What proportion of the spending and utilization might be reduced for each segment?

HSPH's project team has attempted to identify characteristics of providers and health systems that are more effective at caring for high-need, high-cost patients and reducing the costs associated with preventable health care issues. The project team, with the help of The Commonwealth Fund, examined data from the Medicare population and a set of commercial patients. The team has

foster progress toward a continuously learning health system in which science, informatics, incentives, and culture are aligned for enduring improvement and innovation; best practices are seamlessly embedded in the care process; patient and families are active participants in all elements; and new knowledge is cap tured as an integral by-product of the care experience. Priorities in this respect include advancing the development of a fully interoperable digital infrastructure, the application of new clinical research approaches, and a culture of transparency on outcomes and cost.

Participants in the Leadership Consortium have set a goal that, by 2020, 90 percent of clinical decisions will be supported by accurate, timely, and up-to-date clinical information and re ect the best available evidence. The Leadership Consortium's approach to meeting this goal is to serve as a forum to facilitate the collaborative assessment and action around issues central to achieving its vision and goal. To address the challenges of improving both evidence development and evidence application, as well as improving the capacity to advance progress on each of those dimensions, Leadership Consortihp C   p

clnical data as a publc resource for health improvement; shared responsibilty distrib7(4.5(t)-8.9(e)-6.8(d e)-6.4(q)-1.4(7(h)7(i)7.2(t)-26.1(a)-7.4(b)3.3.l)-8.3(y a)-stak0.9(h)4.4(o)3.6(l)1.9(d)-6.8(e)-3.4(r i)-24.5(n)8(v)14.4(o)3.6(l)-2.4(v)13.3(e)-4

Hopkins Bloomberg School of Public Health), Tim Engelhardt (Centers for Medicare & Medicaid Services), Jose Figueroa (Harvard Medical School), Katherine Hayes (Bipartisan Policy Center), Frederick Isasi (National Governors Association), Ashish K. Jha (Harvard T.H. Chan School of Public Health), David Meyers (Agency for Healthcare Research and Quality), Arnold S. Milstein (Stanford University), Diane Stewart (Paci c Business Group on Health), and Sandra Wilkniss (National Governors Association).

The workshops brought together national experts and stakeholders to explore commonalities and differences among the subpopulations of high-need patients to consider the lessons learned from targeted intervention activities, to discuss and inform the approach of the ongoing study by the HSPH on the high-cost Medicare population, and to review policy issues and options, including those suggested by the BPC.

The rst workshop, held in July 2015, laid the groundwork for this project and the subsequent workshops. The presentations and discussions identi e the key characteristics of high-need patient populations and subgroups of thes

approaches to support and accelerate the spread and scale of effective care models. An independent rapporteur prepared factual summaries of what occurred at the workshops. Statements, recommendations, and opinions expressed at the workshops were those of individual presenters and participants and have not been endorsed or validated by the NAM.

In addition to the three workshops, the planning committee initiated several

- Social services. Improving care for high-need patients usually requires engaging services outside of the care system and creating patient- and car partner-speci c care plans.
- Service linkages. Coordination of care is critical for high-need patients, and success depends on alignment and cooperation between the health care syste and services delivered through social, economic, and behavioral programs.
- Targeting speci city and timeliness. Health care systems with effective and ef cient approaches to sustaining and improving levels of function of

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KEY CHARACTERISTICS
OF HIGH NEED PATIENTS

Fictional Patient vignette: Mark is a 54-year-old man with rheumatoid arthri
and chronic heart disease. Many days he was reliant on a wheelchair to get
because of chronic pain. His job didn't allow him to telework, yet it was dif cu
get to the handicap entrance in the back of the building and his schedule was
 xed at 9 to 5. As a result, Mark spent more than an hour a day commuting
his car (public transportation wasn't readily available). Everyday tasks like rur
errands and getting groceries were dif cult. Between his pain and his heavy
schedule, he was left with little time to visit with other people, both friends
family, and it had left him feeling incredibly isolated and alone. He really mis
having a pet, but he'd had to give his cat, Felix, away because Mark could
longer take care of him properly. Mark felt he wouldn't mind his disease so r
if it didn't impact his life and relationships so heavily.

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(i.e., 30 percent of the population) with three or more chronic conditions, indicating—as was mentioned in the article—that simply counting conditions is an oversimpli ed approach, and additional factors must be taken into account.

TABLE 2–1 | Complex and Noncomplex Chronic Conditions

COMPLEX CHRONIC CONDITIONS	NONCOMPLEX CHRONIC CONDITIONS
Acute myocardial infarction	Amputation status
Ischemic heart disease	Arthritis and other in ammatory tissue disease
Chronic kidney disease	Arti cial openings
Congestive heart failure	Benign prostatic hyperplasia
Dementia	Cancer
Diabetes	Cystic brosis
Chronic lung disease	Endocrine and metabolic disorders
Psychiatric disease	Eye disease
Speci ed heart arrhythmias	Hematological disease
Stroke	Hyperlipidemia
	Hypertension
	Immune disorders
	In ammatory bowel disease
	Liver and biliary disease
	Neuromuscular disease
	Osteoporosis
	Paralytic diseases/conditions
	Skin ulcer
	Substance abuse
	Thyroid disease

NOTE: Complexity designation is based on spending and morbidity.
SOURCE: Reproduced from Joynt et al., 2017

The most basic identi ers of high need are functional limitations. These include limitations in activities of daily living—self-care tasks that include dressing, bathing or showering, ambulating, self-feeding, grooming, and toileting—or instrumental activities of daily living that support an independent lifestyle, such as housework, shopping, managing money, taking medications, using-the tele phone, or being able to use transpor-7.37a1(n).5(,r [(p)8.-33 (, s)-1(H1.6().65x)4

Likewise, by considering adults who have three or more chronic conditions and
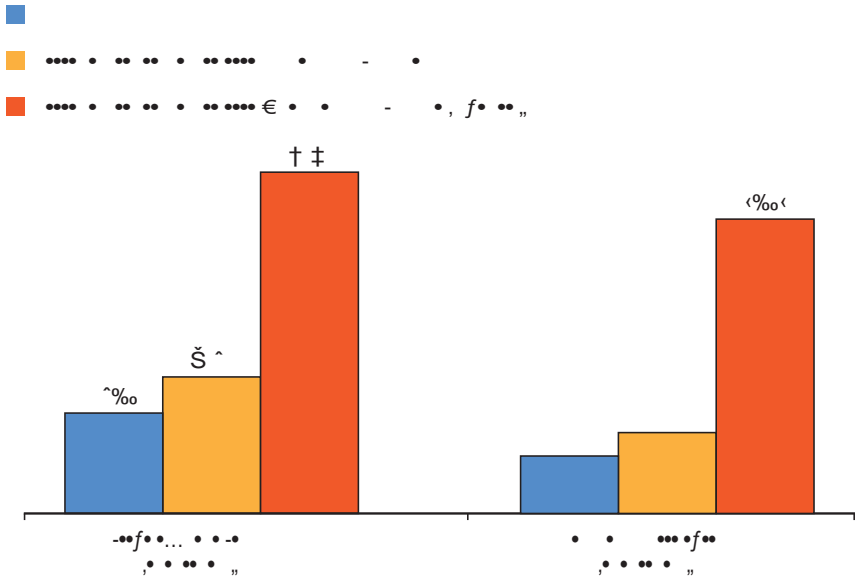
FIGURE 2–5 | High-need adults have more emergency department visits and hospital stays.
SOURCE: Reproduced from Hayes et al., 2016c.

FIGURE 2–6 | Demographic characteristics of high-need adults.
NOTE: FPL = federal poverty line.
SOURCE: Reproduced from Hayes et al., 2016c.

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A rough understanding of the demographics of the high-need patient population does emerge from the research. According to analyses by The Commonwealth Fund and by the Agency for Healthcare Research and Quality (Cohen, 2015), high-need adults are disproportionately older, female, white, and less educated

home in providing care that is comprehensive, accessible, and responsive to th
patients' needs. This nding is important, the authors wrote, because medical
homes bene t all patients and may especially help high-need patients improve
outcomes and reduce spending. They also noted that, while low, the proportion
of high-need patients receiving care in a medical home model was greater than
the 36 percent of the general adult population who have a usual source of care
meeting the de nition of a medical home.

The most recent survey by The Commonwealth Fund included adults with
two or more major chronic conditions, with or without functional limitations;
individuals under 65 with a disability; and elderly individuals with multiple
functional limitations (Ryan et al., 2016). The ndings reiterated many of the
conclusions from previous studies, but they also provided a focus on nonmedi
cal aspects of care. For example, Ryan and colleagues (2016) stressed the so
isolation and unmet social needs expressed by high-need patients, with nearl
two-thirds articulating concern about such material hardships as housing, meals
or utilities. Additionally, of those high-need patients who reported a need for
assistance with activities of daily living, only slightly more than one-third (38
percent) responded that they usually or always had someone available. Emotion
counseling services were also cited as dif cult to access, with less than half o
those who may have needed them in the past 2 years able to set up an appoin
ment in a timely fashion.

As Blumenthal and his colleagues stated in a discussion paper for the Nation
Academy of Medicine's Vital Directions for Health and Health Care Initiativ
(Blumenthal et al., 2016a), addressing just the health care needs—or, for tha
matter, the social and behavioral health needs—of high-need patients in isola
tion is likely to be inadequate. As the authors of this paper concluded, "Health-

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3

PATIENT TAXONOMY AND IMPLICATIONS FOR CARE DELIVERY

selection from among care models. Therefore, serving this heterogeneous popu lation more effectively and ef ciently requires construction of a taxonomy that has groupings based on shared characteristics and functional needs.

Drawing from discussions and common themes throughout the workshop series and the published evidence, this chapter reports on current approaches in—and evidence for—the application of taxonomies to the management of high-need patients as a means of improving their care. In particular, it provides an overview of the taxonomies used by two organizations, the Harvard T.H. Chan School of Public Health and The Commonwealth Fund, and guidance on the adoption and application of their key elements in practice. Given the profound role of social risk and behavioral health factors on the health of high-need patients, the intersection of these factors with the clinical domain receives particular attention. This chapter has been informed by two main sources: the

2017). While claims data are often maligned, said Jha in the second workshop, in his opinion they are currently the best way to draw a picture of high-need, high-cost individuals in the United States. Through a yearlong iterative process, with input from clinical leaders and working closely with a group led by Gerard Anderson at Johns Hopkins University, the Harvard team de ned the subpopulations with a noniterative, hierarchical categorization that assigned patients to groups of increasing complexity. The resulting six subpopulations, in the order in which individuals are classi ed, are listed as follows: under-65 disabled who are not included in the non-Medicare under-65 population; frail, with two or

segments into six subpopulations: under-65 disabled, advancing illness, frail elderly, complex chronic conditions, multiple chronic conditions, and children with complex needs. At any given time, patients are assigned to just one of these six segments and their designation is determined by their medical needs that are driving their health care costs. For example, a frail elderly individual with multiple chronic conditions would be assigned to the frail elderly segment because the frailty indicators are what is driving medical needs and ultimately costs. However, over time, as their medical needs change, patients may shift between segments.

FIGURE 3–1 |

spinal injury, were not specically designated as a segment. In addition, because identication of functional impairment is intrinsically tied to the clinical segments, the segments may not capture the complete diversity of functional limitations.

TABLE 3–1 | Clinical Group Features

CLINICAL GROUP	FEATURES
Children with complex needs	Have sustained severe impairment in at least four cat egories together with enteral/parenteral feeding or sustained severe impairment in at least two categories and requiring ventilation or continuous positive airway pressure[A]
Non-elderly disabled	Under 65 years and with end-stage renal disease or dis ability based on receiving Supplemental Security Income
Multiple chronic	Only one complex condition and/or between one and ve noncomplex conditions [B,C]
Major complex chronic	Two or more complex conditions or at least six noncom plex conditions[B,C]
Frail elderly	Over 65 years and with two or more frailty indicators[D]
Advancing illness	Other terminal illness, or end of life

A Categories for children with complex needs are: learning and mental functions, communication, motor skills, self-care, hearing, vision

B Complex conditions, as dened in (Joynt et al., 2016), are listed in Table 2–1.

C Noncomplex conditions, as dened in (Joynt et al., 2016), are listed in Table 2–1.

D Frailty indicators, as dened in (Joynt et al., 2016), are gait abnormality, malnutrition, failure to thrive, cachexia, debility, diculty walking, history of fall, muscle wasting, muscle weakness, decubitus ulcer, senility, or durable medical equipment use.

This starter taxonomy can, however, provide guidance for health system leaders and payers on how to embed social risk factors, behavioral health factors, and functional limitations in a taxonomy for high-need patients. Patients would rst be assigned to one clinical segment based on what medical needs are driving their health care costs, with follow-on assessment of behavioral health issues and social services needs to determine the specic type of services an individual requires. For example, the major complex chronic conditions patient segment would include patients who simultaneously have diabetes, heart disease, and kidney disease, suggesting that a care team should include a complex care manager. I some of the patients also have severe depression, bipolar illness, or other behav ioral health conditions, their care team would require someone with training in behavioral health issues. If the patient subpopulation also has unstable housing and sources of food, the care team would require personnel with expertise in addressing housing and food security. The model also assumes that the medical,

behavioral, and social needs of patients will change. For example, an individual patient could move from frail elderly to advancing illness, which would suggest shifting resources from medical care to hospice care.

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Two important components of this starter taxonomy are the social risk and behavioral health factors that affect a patient's health and in uence the spe ci c needs of each individual in a particular segment de ned by medical and functional status. A review of the literature on social domains that affect care, insights from planning committee members and outside experts, and a survey of available resources (such as the National Association of Community Health Center's Protocol for Responding to and Assessing Patients' Assets, Risks, an Experiences [PRAPARE], a tool for assessing their patients' social determinant of health), produced a list of four high-impact variables in the social services domain which were determined to be the most likely to affect care delivery decisions (see Table 3–2).

TABLE 3–2 | High-Impact Social Variables

VARIABLE	CRITERIA/MEASUREMENT	SOURCES
1. Low socioeconomic status	Income and/or education	Adler et al., 1994; Bengle et al., 2010; Bisgaier and Rhodes, 2011; Metallinos-Katsaras et al., 2012; Vijayaraghavan et al., 2011
2. Social isolation	Marital/relationship status and whether living alone	

illness (such as schizophrenia) as one of their three or more chronic conditions. Salzberg also found that high-need individuals with behavioral health conditions made 27 percent more visits to hospital emergency departments, used 35

readily to clinical care. Some variables, such as race and ethnicity (Jacks
et al., 2016; Larney et al., 2016; Morton et al., 2016; Segal et al., 2016) and
incarceration (Wang et al., 2013), can affect health but are rooted in deeper
systemic issues that are beyond the scope or purpose of this taxonomy. A var
able such as health literacy can have a signi cant effect on health (Baker e
al., 2007; Bennett et al., 2009; Institute of Medicine, 2004; Schillinger et al.,
2002; Taylor et al., 2016), but the inventory of effective care models discusse
in Chapter 4 does not directly address health literacy. As Abrams explained, th
committee thoughiout aheoo40.6(e)-3.418ssf4ueoct hine.2(t7e)-19.1(h)4.4(e)-

———. 2014b. Capturing social and behavioral domains in electronic health Phase. 1 Washington, DC: The National Academies Press.

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De ning a successful care model starts with the goals of the stakeholders involved. In general, successful care models foster effectiveness across three domains: heal and well-being, care utilization, and costs. The success of even the best care models depends on the particular needs and goals of the patient a model intends to serve, and those will vary even within segments of the high-need population. Dual-eligible patients, for example, are often considered a high-need group or segment as a whole, but as Randall Brown from Mathematica Policy Research explained at the second workshop, nearly 40 percent of this population does not need extensive services (see Figure 4–1). Even among those dual-eligible individuals who have severe chronic illnesses, only some require long-term sup port services that need to be integrated and coordinated. Each of these different dual-eligible subpopulations bene ts from different managed care g0TEg

programs or that there are common elements in each of the programs that addres
the needs of these segments."

At the third workshop, Arnold Milstein of Stanford University noted the
profound changes that models of care have undergone over time. "It wasn't that
long ago that there were ve boxes that de ned America's care models. You

integrated care. In a synthesis review they conducted in 2009 (Berry-Millett and Bodenheimer, 2009), Berry-Millett and Bodenheimer found a similar categorization of care management by setting. Their categories included primary

reducing hospital use (Nelson, 2012). These interactions occurred in a variety of ways, such as meeting patients in the hospital or occasionally accompanying patients on visits to their physician.

Effective care communication, through coaching and education, can play an important role in engaging the patient and family in sharing decision making, actively managing care, and developing a care plan that best reflects a given patient's goals and desires—all common attributes of successful care models. When describing Minnesota's Health Care Home (HCH) program at the first workshop, Bonnie LaPlante, HCH interim director and capacity building and certification supervisor in the Health Policy Division at the Minnesota Department of Health, explained that care coordinators develop relationships with the patients while physicians identify their panel of patients and commit to helping each one understand that better care results from choosing a primary care provider.

Patient monitoring, strategic use of data to provide timely feedback to the care team, and facilitating transitions between inpatient and outpatient or nursing home care are other important attributes of successful programs. Transitional care interventions have been shown, for example, to reduce hospital readmissions by as much as one-third (Englander et al., 2014; Feltner et al., 2014; Kansagara et al., 2015).

On the whole, there is convergence in the literature around many common care attributes. The eight attributes highlighted in the framework (see Box 4–2) are based on McCarthy and colleagues' (2015) synthesis, as well as other pertinent literature.

BOX 4–2

Care and Condition Attributes of Successful Care Models

- Assessment. Multidimensional (medical, functional, and social) patient assessment
- Targeting. Targeting those most likely to benefit
- Planning. Evidence-based care planning
- Alignment. Care matched with patient goals and functional needs
- Training. Patient and care partner engagement, education, and coaching
- Communication. Coordination and communication among and between the patient and care team
- Monitoring. Proactive tracking of the health status and adherence to care plans
- Continuity. Seamless transitions across time and settings

SOURCES: (Anderson et al., 2015; Bodenheimer and Berry-Millett, 2009; Boult and Wieland, 2010; Brown et al., 2012; McCarthy et al., 2015; Nelson, 2012)

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The third dimension of the framework addresses delivery features. As with the evidence supporting common care attributes, there is substantial overlap in the indications supporting speci c features. In the second workshop, for example, Brown highlighted two managed care plan models that show some evidence for improvement and that share many of the same features. The rst model, Geisinger Health System's Patient-Centered Medical Home (ProvenHealth Navigator) (Maeng et al., 2015), embeds care managers with primary care providers to identify and work with the truly high-risk cases that are identi ed on a list the case managers receive. The care managers have links to physicians at other car sites and serve as the communication hub. The second model Brown discussed, the Comprehensive Care Physician model (Meltzer and Ruhnke, 2014), has eliminated hospitalists to improve the continuity of care for all of its high-risk patients and instead allocates these patients to speci c physicians who have limits to their panel size to increase their interaction with their patients. This model uses interdisciplinary teams and data-driven meetings to improve care and care coordination. Both of these programs achieve meaningful shared savings.

Brown and colleagues' analysis of the Medicare Care Coordination Demonstration identi ed six practices of care coordinators that were common among the more successful programs for high-need individuals (Brown et al., 2012): Care coordinators had monthly face-to-face contact with patients; they built a strong rapport with physicians through face-to-face contact at the hospital or the of ce; and they acted as a communications hub for the many providers involved in the care of these patients and between the patient and those provid ers. In addition, the care coordinators used behavior-change techniques, not just patient education, to help patients adhere to medication and self-care plans; they also had reliable information about patients' prescriptions and access to phar macists or medical directors. Finally, the care coordinators knew when patients were hospitalized and provided support for the transition home.

In his presentation at the second workshop, Rahul Rajkumar, deputy direc tor at the Center for Medicare & Medicaid Innovation (CMMI), noted that after 5 years of studying various approaches for change, CMMI has developed an abstract understanding of some of the common delivery features of success ful models. Among those features are using team-based approaches, providing enhanced access to providers, proactively using continuous data to improve care, working across the medical neighborhood with a very select group of medi cal subspecialists, engaging patients in shared decision making, and stratifying patients based on risk.

The common delivery features highlighted in the framework (see Box 4–3) represent these more granular activities that are required to realize the commo attributes.

BOX 4–3

Delivery Features of Successful Care Models

- Teamwork . Multidisciplinary care teams with a single, trained care coordina tor as the communication hub and leader
- Coordination . Extensive outreach and interaction among patient, care coor dinator, and care team, with an emphasis on face-to-face encounters among all parties and collocation of teams
- ResponsivenessSpeedy provider responsiveness to patients and 24/7 availability
- Feedback Timely clinician feedback and data for remote patient monitoring
- Medication management . Careful medication management and reconcili ation, particularly in the home setting
- Outreach. The extension of care to the community and home
- Integration . Linkage to social services
- Follow-up . Prompt outpatient follow-up after hospital stays and the imple mentation of standard discharge protocols

SOURCES: (Anderson et al., 2015; Bodenheimer and Berry-Millett, 2009; Brown et al., 2012; Hasselman, 2013; McCarthy et al., 2015; Nelson, 2012; Rodriguez et al., 2014)

McCarthy and colleagues' (2015) synthesis of common attributes, in which they separate the feature content (i.e., the what) and the method (i.e., the how), inspired the fourth dimension of the framework: the incorporation of organi zational culture.

A study of 18 successful complex care management programs for high-nee high-cost patients with multiple or complex conditions—often combined with behavioral health problems or socioeconomic challenges—recommended a

home- and community-based waiver programs in reducing long-term nursing home use, especially for those individuals with cognitive impairments. PACE

that it combines a safety net hospital, a large federally quali ed health center (FQHC), a public health department, an emergency 9-1-1 call center, and several school-based health centers. Though the work he discussed in his presentation took place in Denver Health's FQHC, it impacted the rest of the organization. The goal of this CMMI-funded project was to improve the experience of care, improve the health of populations, and reduce per capita costs of health care.

includes more pharmacotherapy management and emphasizes transitions of ca
to reduce readmissions.

FIGURE 4–3 | Denver Health's use of Clinical Risk Groups to assign patients to care programs.

NOTE: This is an example of risk strati cation. It does not map directly on to the taxonomy
proposed in Chapter 3.

SOURCE: Hambidge presentation, January 19, 2016.

back and forth between meeting and not meeting those criteria. This analysis, he said, shows the importance of developing a population-based strati cation system even though individuals are getting care. "You have to step back and look across the population to see who is coming into and going out of your system."

These data also show the importance of taking a population-based, actuarial approach when conducting nancial analyses. As Hambidge explained, the natural tendency for high-utilizing patients to become less so over time would lead to an overestimation of cost savings based on individual reswtseve(H71.6(e)115.9(a)-3

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5

POLICY TO SUPPORT THE SPREAD AND SCALE OF CARE MODELS

Fictional patient vignette: Andy is a 75-year-old man whose arthritis, anxie
and heart disease make it dif cult for him to be on his feet and out of the h
for long periods of time. He has frequent doctor appointments, and he feels
that between his Medicare and Medicaid bene ts, most of his costs—for his g
practitioner, pain management specialist, psychiatrist, and cardiologist—are c
Often, the most dif cult part of his health care routine is trying to gure out wl
is covered under Medicare and Medicaid, and by whom. Even though the st
his various doctors' of ces are willing to help him, Andy still spends hours tr
to gure out what he is eligible for, and whether Medicare or Medicaid or both
pay for it. Andy doesn't understand why his Medicare and Medicaid coverag
so separate. They're both part of the federal government, aren't they?

W hile a range of programs have been shown to improve care for high-

Though the challenges to spreading and scaling models of care are signi
cant, research has identi ed helpful tactics for spread and scale. During the rs
workshop, Deborah Peikes from Mathematica Policy Research discussed som
of the factors for successful scaling that she and her colleagues found in stu
ies conducted for the Centers for Medicare & Medicaid Services (CMS). The
identi ed success factors included substantial nancial incentives; support from
multiple payers, such as coordination and aligning spending, technical assis
tance, data feedback, stad(d(d(d(d(d(u)3.8-17.1(i728.(u)-2t)-30877.56)-28.3(n

impact of providing social services on health outcomes for high-need patients and encouraged states to support integration of social support services through "no wrong door" approaches that link patients to needed services regardless of how or where they enter health care or social services systems.

State governments, which control Medicaid spending, can also play a role in fostering the integration of health and social services. McGinnis and colleagues at The Commonwealth Fund developed a policy framework to help states move beyond isolated pilot efforts and establish the infrastructure necessary to support ongoing integration of health and social services, particularly for Medicaid beneciaries (McGinnis et al., 2014). Their framework focuses on creating a statewide integrator to assume responsibility for ensuring coordination and communication across state-level services, establishing a robust set of tools to measure health outcomes and costs and share data among health systems, and developing long-term nancing sources and payment models with incentives to encourage ongoing integration.

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As multiple speakers at the rst two workshops noted, payment policies that misalign nancial incentives—particularly those that reimburse providers on a fee-for-service basis and that fail to pay for social services beneting high-need patients—are perhaps the most prominent barrier to the widespread adoption of successful models of care for high-need patients. Many workshop participants stated the need for new payment policies that incentivize integration of social services and medical care and improved outcomes for high-need patients: Melissa Abrams from The Commonwealth Fund; Alan Glaseroff from Stanford Coordinated Care and Stanford School of Medicine; Bruce Chernof from The SCAN Foundation; Lisa Iezzoni from Harvard Medical School and the Mongan Institute for Health Policy at Massachusetts General Hospital; Robert Master from Commonwealth Care Alliance; John O'Brien from CareFirst Blue Cross Blue Shield; Peter Long from the Blue Shield of California Foundation; and Rahul Rajkumar from the Center for Medicare & Medicaid Innovation. A research synthesis compiled by The Commonwealth Fund also concluded that a lack of reimbursement under fee-for-service payment policies for providing care coordination and social supports is a major obstacle to spreading and scaling patient-focused care models for high-need patients (McCarthy et al., 2015).

Signicant improvements have been made in paying for care coordination, and there is an increasing recognition that social supports are important components of effective care plans for high-need patients. Many insurers, including

frequently run into the complex maze of federal and state reimbursement rules that preclude payment for, and in some cases coverage of, services that health providers believe could avert costlier emergency or hospital inpatient visits, which are major driving forces for the high costs associated with high-need patients.

To best appreciate the challenges arising from dual-eligible status, it is necessary to understand how dual-eligible patients receive their benefits from these two distinct programs. Although both Medicare and Medicaid are authorized under the Social Security Act, the federal government administers Medicare, while federal and state governments jointly finance Medicaid. States cover certain mandatory benefits under Medicaid, while other services are optional and coverage is determined on a state-by-state basis. As Hayes explained in her presentation at the third workshop, Medicaid covers LTSS, including many services that deal with functional limitations. As of June 2015, only some 20 percent of dual-eligible individuals were enrolled in the type of organized systems of care that blend social services and medical care, such as Medicare managed care plans, Program of All-Inclusive Care for the Elderly (PACE), and Dual Eligible Special Needs Plans (D-SNPs).

In their report, Hayes and colleagues (2016) state that the specific care delivery model and state implementation of the model will likely determine whether full

combine Medicare and Medicaid nancing streams into an integrated bene t

disadvantage compared to organizations that do not serve large numbers high-need patients.

One issue, addressed by Blumenthal and colleagues in a discussion pap from the National Academy of Medicine's series of discussion papers Vita Directions for Health and Health Care (Blumenthal et al., 2016a), is that most ACOs and performance- and risk-based plans still pay clinicians on a fee-for-service basis (Bailit et al., 2015). The authors of this discussion paper not that if individual providers or practice sites do not feel accountable for health outcomes, population health, and value, the diffusion of promising practices and models of care will be slow. Another concern the authors of this paper noted is the misalignment between investment and savings: too often, the savings realized by a successful care model accrue to payers, even though i the providers who are expected to cover the up-front costs of staff training and

such as readmissions (Joynt, 2013, 2017), and may experience high penalti
under value-based purchasing programs, potentially creating a disincentive t
caring for these individuals.

Burstin and other participants at the third workshop voiced their concern
that the proliferation of measures and "measurement for measurement's sake
has become a burden to providers. A 2016 National Academy of Medicine
PerspectiveObservations from the Field: Reporting Quality Metrics in Health C
(Dunlap et al., 2016), offered the same concern. As David Dorr from the Oregon
Health & Science University noted, it takes discipline to be parsimonious with
measures. It is important for payers and health systems to choose measures t
reect realistic quality and accountability goals and to understand that programs
may not demonstrate marked improvements for several years. Kronick remarked
that measures should not be the only means used to improve quality of care. I
his opinion, public policies related to quality improvement should emphasize
methods of enhancing professional intrinsic motivation while recognizing the
role of organizations to promote and facilitate that motivation by providing
systematic feedback to physicians, technical assistance, and opportunities
providers to collaborate on projects to improve care.

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Research shows that high-quality data and analytics are an essential compone
of effective models of care for high-need patients in that they are used to match
high-need individuals with specic interventions (Bates et al., 2014; Bradley et
al., 2016; Dale et al., 2016; Rajkumar et al., 2015). High-quality data are also
needed to inform the types of measures discussed in the previous section. Or
major challenge Anderson noted is that there are many disparate systems th
cannot easily share information, making it difcult to assess the requirements o
high-need individuals and whether they are getting appropriate medical and socia
care. During the rst workshop, Lisa Iezzoni from Harvard Medical School and
the Mongan Institute for Health Policy at Massachusetts General Hospital said
that reliable data are needed when identifying high-need patients to overcome
the limitations of the diagnostic data by which chronic conditions are identied.
International Classication of Diseases-Clinical Modication diagnostic codes
may not fully capture disability, functional limitations, or frailty, while other
measures of frailty and disability can carry biases, including cultural ones, o
have gaming potential once reimbursements start being based on a particula
measure. In addition, diagnostic claim codes may fail to capture the health o
persons who have not received adequate care.

the identi cation of possible drivers of hospital readmission, said Bleicher. He
noted that signi cant amounts of granular information can be extracted from the
EHR with natural language processing and used to gain a better understandin
of patient outcomes. This value-added information includes clinical ndings that
are not available in claims data, such as preadjusted diagnostic and procedu
information and temporal data about a patient's stay in the hospital. In addition,
clinical notes can be mined for details, such as the risk of falling, that are no
available in the EHR's structured data.

OptumLabs has been using this type of data analysis and mining to creat
predictive models that can help reduce hospitalizations. For example, a congestiv
heart failure predictive model uses a patient's prior health care use and clinica
 ndings such as blood oxygenation, laboratory results, and vital signs to predic
the risk of future hospitalization over the following 6 months. Individuals in the

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Davis, A. C. 2013. Leveraging commDav

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COMMON THEMES AND OPPORTUNITIES FOR ACTION

At the outset of this collaborative initiative in February 2015, the goal established by the participants—the Peterson Center on Healthcare, the National

segment high-need patients and match the appropriate interventions as well as

- Continue payment policy reforms and alignment initiatives to incentivize pay-for-performance instead of fee-for-service.
- Incentivize adoption and use of interoperable electronic health records that include functional, behavioral health, and social factors.
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Hayes, S. L., C. A. Salzberg, D. McCarthy, D. C. Radley, M. K. Abrams, T.

APPENDIX A

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The care models described here were presented or discussed as part of o

CARE MANAGEMENT PLUS

Target population	Matched Segment
Generally adults 65 years and older, who have multiple comorbidities, diabetes, frailty, dementia, depression and other mental health needs; physician referral. (Care Management Plus, 2017; McCarthy, 2015)	Advancing illness with social risk and behavioral health factors Major complex chronic with social risk and behavioral health factors

Intervention Components

- "Specially trained care managers (usually RNs or social workers) located in primary care clinics perform person-centered assessment and work with families and providers to formulate and

| CHENMED	
Target population	Matched Segment
Program serves 60,000 moderate- to low-income Medicare members in more than 40 locations in six states. More than 30 percent of the members are dual-eligibles. (Klein, 2016)	Not used in matching exercise

Intervention Components

- For-pro t model o ers a one-stop-shop approach for delivering multispecialty services in the community utilizing a smaller physician panel size of 350 to 450 patients, allowing for intensive health coaching and preventive care. (Coye, 2016)
- Collaborative peer review, powered by customized informatiodr6(o)-2.1(s)-27.9þÿ o I35(u)1tv6i7.4(.(1
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CIGNA COLLABORATIVE CARE MODEL	
Target population	Matched Segment
High-risk, high-cost patients identi ed based on having multiple comorbidities and through Cigna's proprietary predictive modeling. (Davda, 2015)	Not used in matching exercise

Intervention Components

- Cigna Collaborative Care, modeled after accountable care organizations, embeds a care coordinator, typically a registered nurse, in a physician group with a substantial primary care component. (Davda, 2015)
- Care coordinators work closely with Cigna's case managers to ensure that high-need individu
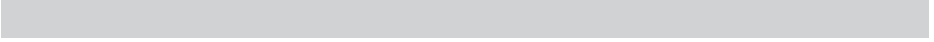
COMPLEX CARE PROGRAM AT CHILDREN'S NATIONAL HEALTH SYSTEM

Target population	Matched Segment
Medically complex children with 2 or more chronic conditions. (Children's National, 2017)	Children with complex needs

Intervention Components

- "Provides ongoing care coordination between visits including communication with family, primary care providers, and specialists." (Children's National, 2017)
- "Helps families negotiate the health care system and provide a link to community resources." (Children's National, 2017)
- "Creates written care plans with the family to share with the primary care provider." (Children's National, 2017)
- "Provides comprehensive care coordination through a team approach that includes nurse case management, parent navigators, and social work." (Children's National, 2017)

Outcomes

Well-being	Utilization	Cost
	X	

Notes
- Outcomes unavailable.

SOURCE: Children's National, 2017

COMPREHENSIVE PATIENT CENTERED MEDICAL HOME INITIATIVE

Target population	Matched Segment
This model is being tested in seven states encom passing 31 payers, nearly 500 practices, and approximately 300,000 Medicare bene ciaries (Taylor, 2015)	Not used in matching exercise

Intervention Components

- A medical home model in which practices rst risk-stratify their patients within physician panels. (Taylor, 2015)
- Practices use care management methods, including care planning, registries, proactive care monitoring, and enhanced access that include home-based and team-based care. (Taylor, 2015)
- While the program is not prescriptive per se, care management activities must include at least one of the following: behavioral health integration, self-management or support for bene ciaries, or medication management. (Taylor, 2015)

Outcomes

Well-being	Utilization	Cost
(study not yet completed)	(study not yet completed)	(study not yet completed)

Notes

- Practices receive monthly case management payments of $20 per month per patient over the rst two years of the program and $15 per month for years three and four. They also have an opportunity to earn shared savings on reductions in total Part A and B Medicare expenditures. (Taylor, 2015)

SOURCE: Taylor, 2015

GUIDED CARE	
Target population "Older adults with multiple chronic conditions." (McCarthy, 2015)	Matched Segment Major complex chronic
Intervention Components	

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HEALTH CARE HOME HCH PROGRAM OF MINNESOTA	
Target population	

HEALTH QUALITY PARTNERS	
Target population "Medicare bene ciaries with chronic conditions."	

HOMELESS PATIENT ALIGNED CARE TEAM H PACT	
Target population	Matched Segment
Homeless veterans coming to the emergency department with complex medical and social problems.	Non-elderly disabled with social risk and behavioral health factors

Intervention Components

- "Located on the campuses of Veterans A airs medical centers, community-based outpatient clinics, and Community Resource and Referral Centers, H-PACT clinics colocate medical sta , social workers, mental health and substance use counselors, nurses, and homeless program sta . These professionals form a team that provides Veterans with comprehensive, individualized care, including services that lead to permanent housing." (US VA, 2017)

Outcomes

Well-being	Utilization	Cost
	X	

Notes

- Launched in 2012, so limited data are available but evidence exists to support decreased utilization.

SOURCE: US Department of Veterans A airs, 2017

HOSPITAL AT HOME	
Target population	Matched Segment
Older patients who are acutely ill and require hospital-level care. (Johns Hopkins, 2013)	Advancing illness

Intervention Components

- "Potentially eligible patients are identi ed in the hospital emergency department or ambulatory care site. If they meet the validated criteria and consent to participate, they are evaluated by a physician and transported home, usually via ambulance." (McCarthy, 2015)
-

IMPACT	
Target population	

INDEPENDENCE AT HOME DEMONSTRATION	
Target population "Medicare bene ciaries with multiple chronic conditions." (CMS, 2016)	

MIND AT HOME JOHNS HOPKINS UNIVERSITY	
Target population Elderly with memory disorders.	Matched Segment Frail elderly with social risk and behavioral health factors

Intervention Components

- "Links people with dementia and their caregivers to community-based agencies, medical and mental health care providers, and community resources." (JHU, 2014)
- "Delivered by an interdisciplinary team comprised of trained nonclinical community workers and mental health clinicians, who conduct comprehensive in-home dementia-related needs assessments and provide individualized care planning and implementation." (JHU, 2014)
- "The team uses six basic care strategies: resource referrals, attention to environmental safety, dementia care education, behavior management skills training, informal counseling, problem-solving, as well as ongoing monitoring, assessment, and planning for emergent needs." (JHU, 2014)
- "Each component of the intervention is based on best practice recommendations and evidence from prior research, and is combined for maximum impact." (JHU, 2014)
- Provides individualized ne1(n)-3.5()-5.8(1)-1.2(4)17.5())-9( )]TJ 0 T0reenr3ned care p26(a)0.6(i)0.5(ni
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MISSIONPOINT HEALTH PARTNERS	
Target population Serving 250,000 members in seven states. (MissionPoint, 2017b)	Matched Segment Not used in matching exercise

Intervention Components

- MissionPoint Health Partners is a population health management organization that uses a global nancing model to provide a clear picture of the resources needed for this patient population and enable personalized responses to patient needs and iterative learning and resource shifting. This iterative approach, supported by a clear leadership commitment, is a major feature of the program's pro t-and-loss strategy. (Coye, 2016)
- "Central to the MissionPoint model is [its] wraparound clinical management framework, a skilled team of Health Partners who help members solve problems and connect their medical care with everyday life. . . . [The Health Partners, who] are experienced health care professionals and

PACIFIC BUSINESS GROUP ON HEALTH'S INTENSIVE OUTPATIENT CARE PROGRAM

Target population	Matched Segment
Individuals having two or more chronic conditions and behavioral and psychosocial needs that are not being met by the current health care system. (Mangiante, 2015)	Not used in matching exercise

Intervention Components

- This high-touch, care-coordinated, patient-involved program uses team-based care with both licensed and unlicensed care coordinators to ensure seamless transitions and links to needed services. (Mangiante, 2015)
- Individuals in 23 participating delivery systems and 500 practices are identi ed using a predictive risk model plus cognitive assessment, as well as through physician referrals. (Mangiante, 2015)
-

PARTNERS HEALTHCARE INTEGRATED CARE MANAGEMENT PROGRAM

Target population	Matched Segment
"Medicare bene ciaries who are high cost and/ or have complex conditions" (McCarthy, 2015) (also expanded to children) (Partners Healthcare, 2016).	Major complex chronic Children w/ complex needs

Intervention Components

- "Care managers are integrated into primary care practices." (McCarthy, 2015)
- "Care managers provide patient education and address both medical and psychosocial needs." (McCarthy, 2015)
- "Focus on preventing exacerbations that lead to emergency department visits and inpatient admissions." (McCarthy, 2015)
- "Case managers also support end-of-life decision making." (McCarthy, 2015)

Outcomes

Coye, M. J. 2016. Identifying the Design Elements of Successful Models. Presen
at the January 19th NAM Models of Care for High-Need Patients meeting,
Washington, DC.

Davda, R. 2015. Cigna Collaborative Care: Embedded Care Coordinator.
Presentation at the July 7th NAM Models of Care for High-Need Patients
meeting, Washington, DC.

Dorr, D., A. B. Wilcox, C. P. Brunker, R. E. Burdon, and S. M. Donnelly.
2008. The Effect of Technology-Supported, Multidisease Care Management
on the Mortality and Hospitalization of Seniors.

The University of Chicago. 2017. Comprehensive Care Program. https://ccpstud
  uchicago.edu/ (accessed August 17, 2017).
US Department of Veterans Affairs. 2017.

- David Meyers, MD, Agency for Healthcare Research and Quality (moderator)
- Bruce A. Chernof, MD, FACP, The SCAN Foundation
- Frank V. deGruy III, MD, MSFM, University of Colorado, Denver
- Lisa Iezzoni, MD, MSc, Harvard Medical School
- David Meltzer, MD, PhD, University of Chicago

12:15 PM	Meeting goal 1: closing discussion

12:30 PM	Lunch

1:30 PM	Models that deliver: success(e)-7..4(0i)4.7(o)(M)]Text<FE0.3(a)-25

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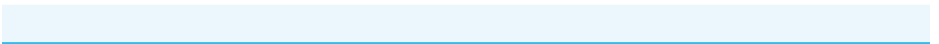
PLANNING COMMITTEE

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   Frederick Isasi, JD, MPH , National Governors Association
   Ashish K. Jha, MD, MPH , Harvard School of Public Health
   David Meyers, MD , Agency for Healthcare Research and Quality
   Arnold S. Milstein, MD, MPH   , Stanford University

NATIONAL ACADEMY OF MEDICINE

| 8:00 AM | Coffee and light breakfast available |

| 8:30 AM | Welcome and agenda overview |

- Michael McGinnis, National Academy of Medicine
- Jeff Selberg, Peterson Center on Healthcare
- Peter Long, Blue Shield of California Foundation (Chair)

| 9:00 AM | Patient perspective: A caregiver and clinical team example |

- Eric De Jonge, MedStar Total Elder Care
- Veronica Humes Butler, Long-time Caregiver
- Gretchen Nordstrom, MedStar Total Elder Care

| 9:30 AM | A patient taxonomy and promising care models |

This session will examine a taxonomy of high-need patients matched to care mod
the most potential to improve outcomes and lower the total cost of care for high-need

- Melinda Abrams, The Commonwealth Fund, Planning Committee Member
- A Planning Com

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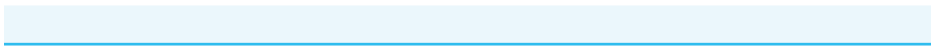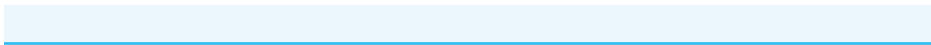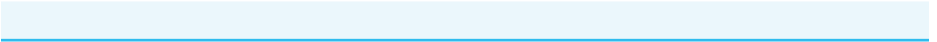
APPENDIX C

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  President
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  Donald Bren Professor of Medicine and Executive Co-Director, Health Policy
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  University of California, Irvine

Jim Hahn, PhD
  Specialist in Health Care Financing and Health Economist
  Congressional Research Service

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  Director
  American Academy of Pediatrics

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  Vice President, Strategic Planning
  Center for Health Care Strategies

Simon Hambidge, MD, PhD
  Chief Ambulatory Care Of 3 O,Dhen-7.9(v)13.3(e)-3.4(r H)7.6(e)-1189(a)-35.3(

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Kaitlin McHenry
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  University of Sao Paulo

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  PhD Candidate
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  Program Director, Health Division
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Katie Wright
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  US Department of Health and Human Services

Baligh Yehia, MD, MPP
  Senior Advisor to the Secretary for Health
  US Department of Veterans Affairs

Sharon Zalewski
  Executive Director
  Regional Primary Care Coalition

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  Manager, Research and Identi cation
  Peterson Center on Healthcare

advocacy and policy making and the federal budget process. Prior to joining GW, Hayes served as vice president of health policy for Jennings Policy Strategies, Inc. Other private-sector experience includes legal practice as a member of the health and legislative practice groups at Hogan & Hartson, LLP (now Hogan Lovells); policy director for two large Catholic health systems; and policy director for Cardinal Glennon Children's Hospital. Her government experience includes serving as legislative counsel to Senator Evan Bayh (D-IN); legislative assistant to Senator John H. Chafee (R-RI) and Congressman Mickey Leland (D-TX); and as a program consultant for the State of Missouri Medicaid agency. Ms. Hayes also worked as a health and education policy adviser for the State of Texas Of ce of State-Federal Relations. She received a BA in international studies from the University of North Carolina at Chapel Hill and a JD from The American University Washington College of Law.

Frederick Isasi, JD, MPH, is the current executive director of Families USA. He previously served as the health division director with the National Governors Association Center for Best Practices (NGA Center). In that role, he oversaw the entire Health Division portfolio, including work related to: health care service delivery and payment reform; Medicaid reform and cost containment; state employee and retiree health bene ts; maternal and child health; public health; prescription drug abuse prevention; health informa tion exchange and analytics; behavioral health and the social determinants of health; and health insurance coverage issues such as insurance market reform and health insurance exchange planning and operations. Previously, he served as the vice president of health policy at The Advisory Board Company, where he founded the health policy division focused on surfacing insights related to transforming the quality and ef ciency of health care with a particular focus on risk-based payments, accountable care, population health, patient engage ment, and payment bundling. Mr. Isasi also served for 5 years as the senior legislative counsel for health care to Senator Jeff Bingaman, working on both the Finance Committee and the Health Education Labor and Pension (HELP) Committee. During his time in the Senate, Mr. Isasi authored numerous health care laws related to Medicare, Medicaid, the State Children's Health Insurance Program (SCHIP), payment transformation and accountable care, quality, health information technology, health care workforce, oral health care, public health, and the Food and Drug Administration. He also worked extensively on the Affordable Care Act, including the development of new health-insur ance exchanges and insurance market reforms. Mr. Isasi graduated with a JD from Duke University Law School and received an MPH from the University

Arnold S. Milstein, MD, MPH, is professor of medicine and the director of the Clinical Excellence Research Center (CERC), which is housed in the Center for Advanced Study in the Behavioral Sciences at Stanford University. CERC designs and demonstrates, in multistate locations, scalable health care delive innovations that provide better care with less health care spending. His researc spans positive value outlier assessment, human-centered health care design, an partnership with Stanford's AI Lab, the development of technology-based cogni tive aids to boost the yield from health care spending. Before joining Stanford's faculty, Dr. Milstein founded a national health care performance-improvement rm that he expanded globally after its acquisition by Mercer. He subsequently cofounded three nationally in uential public bene t initiatives, including the Leapfrog Group and the Paci c Business Group on Health. As a congressiona MedPAC commissioner, he originated two legislative changes to align health care provider revenue with value to patients. Dr. Milstein was elected to the National Academy of Medicine and cochaired its analysis of opportunities to safely slow national health spending growth.

Diane Stewart, MBA, joined the Paci c Business Group on Health in January 2001. She serves as the senior directu37.2(e)-5.2-4(v)12-14.8(g)v,

the East Coast. Ms. Stewart received a BS in biology from Dartmouth College and an MBA from the Yale School of Management.

Sandra Wilkniss, PhD, serves as program director for the National Governors Association (NGA) Center for Best Practices' Health Division. Dr. Wilkniss focuses on issues related to behavioral health and social determinants of health and the innovative integration of these into health system transformation efforts. She leads the NGA Center's technical assistance work with states advancing pro grams for high-need, high-cost populations. Prior to joining NGA, Dr. Wilkniss worked for 3 years in the US Senate as senior legislative assistant for health care to Senators Jeff Bingaman and Martin Heinrich. She joined Senator Bingaman's staff after serving 1 year as an American Association for the Advancement of Science/American Psychological Association Congressional Fellow in his of ce. Before her career transition to the health policy eld, Dr. Wilkniss worked for 15 years as a scientist-practitioner in adult psychopathology, specializing in serious mental illness. She served as the director of Thresholds Institute at Thresholds Psychiatric Rehabilitation Centers, the research and training arm of the Chicagoland's largest psychiatric rehabilitation provider. She also served as adjunct assistant professor at Dartmouth Medical School, assistant clinical professor at the University of Illinois at Chicagoblsteont c33 Tc022.5(. S)1.s a .3(